

40th Turbomachinery Symposium

The 40th Turbo Show was held at the George R. Brown Convention Center in Houston, TX from Sept. 12-15, 2011. FS-E exhibited with a redesigned booth and support from FS-Elliott and FS-Compression employees.

Mike Evan and John Badini of FS-Elliott presented a paper entitled, "Guidelines for reducing the noise level of a centrifugal compressor installation." The presentation included an overview of noise measurement techniques, an explanation of noise sources present at a centrifugal air compressor installation and best prac

tices for controlling noise sources at the installation. They did a amazing job and their presentation was very well-received. Congratulations Mike and John!

Attendees for the Turbo Show included: John Badini, Paul Brown, Ed Czechowski, Kevin Eads, Mike Evan, Joe Dolney, Al Giglia, Charlie Hovis, Jeff Kaspic, Addison Kelley, Sergio Lopez, Gordon Mackay, Glynn Mixon, Mike Muller, Neil Owen, Alex Piccolo, Craig Price, Brian Setzenfand, Brent Siebeneck, Ron Stewart, Mike Street, and Ross Wenum.

2011 3rd Quarter Newsletter

FS-Elliott News



On Left: FS-Elliott presenters, Mike Evan and John Badini. On Right: FS-Elliott's newly renovated booth.

Westmoreland County Disaster Relief

On March 23, 2011 a violent tornado tore through Westmoreland County, Pennsylvania, destroying many homes. In response, the Red Cross rapidly opened a shelter in the Hempfield Township Municipal Building to provide a safe shelter for those affected by the tornado. The Red Cross drove five relief vehicles directly through the areas affected by

the tornado to distribute more than 1,600 meals, 1,300 snacks and hundreds of cleanup kits to those in need. Individual families affected by the tornado met with the Red Cross to assess their specific needs and receive help directly with necessities such as food, clothing, and shelter.

FS-Elliott also responded by collecting donations in support of the Red

Cross. The generous contributions made by the FS-Elliott employees and the company were used to provide essential needs such as food, clothing, and shelter to families affected by the storm. A special thanks to everyone who contributed to such a great cause!

Flight 93 Memorial Ride

To commemorate the events of 9/11, FS-Elliott sponsored three employees in the *Let's Roll* Flight 93 Motorcycle Ride. The intent was to raise money for the Flight 93 National Memorial being constructed in Shanksville, PA. Doug Holbrook and his wife Diane, Joe Appleby and his wife Karen, and Mike Tursky of FS-Elliott participated in the ride.

Five groups of 40 motorcycles departed from different locations throughout Pennsylvania, including Erie, Meadville, Cranberry, Williamsport and Pottsville. The significance of the groups of 40 was to honor the 40 passengers on the flight by having each motorcyclist carry a flag with the name of a passenger.

The ride was a two-day event over the 9/11 tenth anniversary weekend. On Saturday each group left from their designated departure points and traveled to Seven Springs Resort; Doug, Joe, and Mike were part of the Cranberry group.

Prior to leaving, each rider gave a short speech about the passenger they were riding in honor of. Other speeches were also given by local dignitaries, along with a blessing of the bikes before departure.

Once all five groups arrived at Seven Springs, organizers presented a check for \$250,000 to Former Governor Tom Ridge, which was the amount raised by the ride. Afterwards there was a concert featuring country singer Darryl Worley for the riders and family members of the passengers.

Early Sunday morning all 200 motorcycles left Seven Springs in a procession to Shanksville for the 10 year anniversary memorial services being held that day.

As a U.S. company, FS-Elliott and its employees will always take pride in the actions of the passengers of Flight 93 in preventing the terrorists from reaching their target, and to know that we helped contribute to the Flight 93 Memorial for future generations.



Left to right: Mike Tursky, Joe Appleby, and Doug Holbrook of FS-Elliott participated in the Flight 93 Memorial Ride.

Longo Electro-Mechanical Sells World Class Service



Breaking the mold of the typical distributor, Longo Electro-Mechanical is a family-owned company with roots in the pump and motor business. Their motto is “Line to Load,” which means that Longo specializes in meeting their customers’ needs from the incoming power line to the driven load. Originally focused on electric motors, pumps, and repairs for many years, Longo has evolved into a premier company supplying an expanded

product range including centrifugal air compressors, fans, switchgears, power systems testing, and field service.

Longo has expanded their base of FS-Elliott products to several well-known companies by allowing their service-oriented approach to enable them to react quickly to their customers’ needs. With motor capabilities up to 10,000 horsepower, and pump capabilities ranging to 5,000 horsepower, the FS-Elliott product line is a great

fit for Longo.

Having recently secured three air end rebuilds for an oil refinery in Delaware as well as entering final negotiations for three engineered Regulus R300 control panel upgrades, Longo is off to a great start for 2011.

Longo is a great example of the idea that excellent service will sell a product. Longo and FS-Elliott will continue to apply this principle to future business opportunities in New Jersey, Delaware, and New York.



FS-Elliott Remembers Phil Scarola Sr.

FS-Elliott lost a great salesman and a friend on June 1, 2011 with the passing of Phil Scarola Sr.

Phil started his career with the Elliott Company in 1948 when he moved from New York to Pittsburgh to sell compressors to the steel mills of Pennsylvania. In 1962 Phil became the sales manager of the PAP product line.

He drew the interest of key contacts on a new technology superior to reciprocating compressors which offered oil-free air and high reliability.

In 1971 Phil and his son started Centridyne Equipment Company, a manufacturers’ firm calling on industrials and utilities. This gave Phil the opportunity to sell PAP compressors

to the petrochemical plants in West Virginia, Ohio, and Pennsylvania.

Phil always had a smile on his face and brought one to the many folks who knew him at FS-Elliott. He will be sorely missed.

In the News

Announcements

Congratulations to Dave Sipes and his wife Trish on the birth of their daughter, Kaylee Marie, who was born April 21, 2011, weighing 8 lbs., 11 oz.

Eric McCoy and his wife Giselle welcomed a son, Gage William Ronald McCoy on May 17, 2011 weighing 8 lbs., 10 oz. Best Wishes!



Kaylee Marie Sipes



Gage William Ronald McCoy

FS-Elliott Brochure Wins Award

The new FS-Elliott PAP Plus Air Compressors brochure won a Certificate of Merit Award, the equivalent of a silver, in the Printing Industries of America's 2011 Premier Print Awards. The Premier Print Award Competition recognizes the highest quality printed pieces in various categories from around the world. The international competition is widely regarded as the largest, most prestigious printing competition in the world, pitting thousands of entries from 24 countries against each other and honoring only the best in design and print quality.



Order for CAC

Bruno Rebessi of Compressed Air Corporation rang the FS-Elliott "Order Bell" for a Polaris P400 sold to a company in Venezuela that distributes food and beverages. Thanks, Bruno!



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